

# KALYPSO

## PLM Evolve: A Practical Approach to Upgrade Oracle Agile PLM to PLM Cloud

### Are you considering an Agile PLM upgrade

to stay on the most current release and take advantage of the latest features?

Don't go through the effort of an upgrade only to get incremental benefits. **EVOLVE** your PLM to a modern platform that provides

End-to-end innovate to commercialize capabilities in a single platform

Real-time business performance visibility via embedded analytics

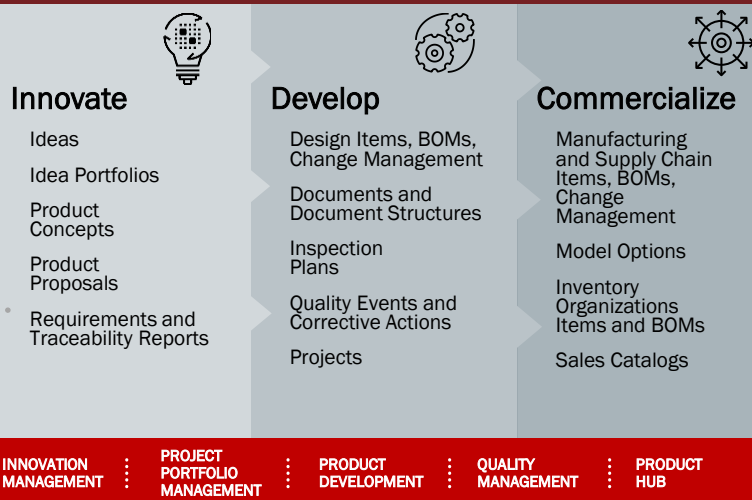
Global accessibility without any network complexity

Faster release of new features and functions

Modern user interface

Lower total cost of ownership (TCO)

Oracle's latest release of **PLM Cloud** offers robust capabilities above and beyond Agile PLM. The solution represents a giant leap forward in usability and functionality across the innovate to commercialize process, including



### Still questioning the upgrade to PLM Cloud?

**Common PLM Evolution Challenges**  
we hear from our Agile PLM clients

“We’re questioning the return on investment in cloud”

“We’re struggling with mapping our Agile PLM capabilities to PLM Cloud”

“We don’t want to implement PLM all over again”

## Partner with Kalypso to Upgrade

Our approach is built to

- ✓ **Show cost savings** from the upgrade to Cloud and ongoing TCO
- ✓ **Map current Agile PLM configuration** to PLM Cloud capabilities
- ✓ **Optionally, enhance existing Agile PLM implementation** with new capabilities
- ✓ **Automate the migration** of existing configuration and historical data
- ✓ **Identify, address and mitigate organizational resistance**

# PLM Evolve Approach

PROGRAMMATIC | REPEATABLE | CERTIFIED

## 1 Show cost savings

Perform a business value analysis using the **Evolve Value Calculator** to show the financial benefits of doing the migration

## 2 Evaluate the existing solution

Gather solution information using the **Evolve Questionnaire** - a structured, easy and proven method for gaining preliminary understanding of an implementation

Obtain and evaluate the **Agile PLM configuration report**

## 3 Understand PLM Cloud potential

**Consult with specialists** that have combined Agile PLM and PLM Cloud implementation and migration expertise

## 4 Migrate to PLM Cloud

Complete the conversion using **Evolve Migration Accelerators**

**Data Migration Accelerator**  
Business Objects,  
Legacy Data

**Configuration Migration Accelerator**  
Subclasses, Attributes,  
Workflows, Security

Agile PLM	PD/PH Object	Comments
Part/Document	Part/Document	Maps 1:1
Part Rev	Item Rev	Maps 1:1
Change Order	Change Order	CO headers loaded 1:1 Redlines loaded as PDF files
BOM	Structure	Maps 1:1
BOM Rev	Structure with old start/end dates, constrained to 3 back revs	Maps 1:1
Document	Item	Item with class documents
Quality	PSR and Quality Event Object	Maps 1:1
Page 2 / Page 3 Attributes	Custom Attributes	Configure PD/PH with merged and consolidated attributes

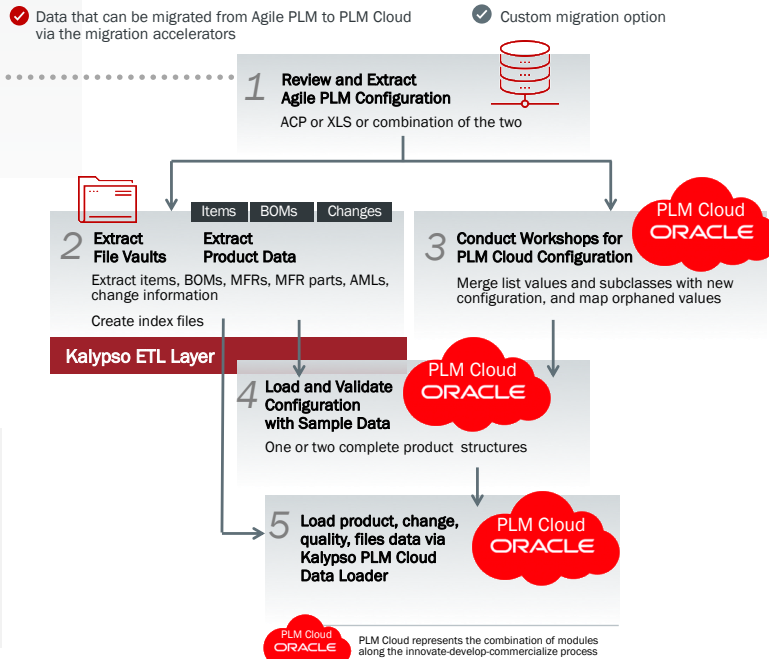
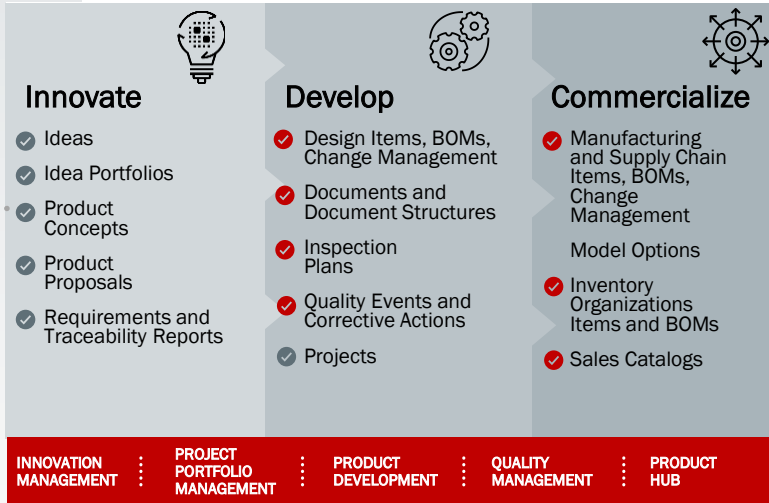
### For change history and signoff information, programmatically

- Run the change package report on the Agile PLM instance and load the extract as PDF files to the ECOs/MCOs
- Extract the Agile PLM history tab for items, changes, MFRs, MFR parts, quality objects, convert them to PDF files and attach to the appropriate business objects in PLM Cloud
- Extract the Agile PLM signoff history tab for changes and quality objects, convert them to PDF files and attach to the appropriate business objects in PLM Cloud

Load all PDF files using **Kalypso PLM Cloud Data Loader**

## Evolve Value Calculator High Level View

TCO - Total Cost of Ownership (Cost to Maintain Current Solution)		25 Users	250 Users	1000 Users
Technical Costs (Total)		\$113,500	\$798,500	\$3,007,000
Resource Costs (Total)		\$640,000	\$960,000	\$1,280,000
External Costs		\$16,667	\$33,333	\$83,333
<b>Annual Cost of Ownership (Technical + Resource + External)</b>		\$770,167	\$1,791,833	\$4,370,333
<b>One Time Cost to Move to Cloud</b>				
Data Migration Move (PQM+ PG&C)		\$67,500	\$152,500	\$400,000
Solution Modeling		\$65,000	\$130,000	\$195,000
Configuration of Cloud Modules		\$85,000	\$170,000	\$255,000
General Cloud Implementation Costs		\$150,000	\$250,000	\$375,000
One Time Cloud Migration Costs		\$367,500	\$702,500	\$1,225,000
<b>One Time Cloud Migration Costs (Amortized over 3 years)</b>		\$122,500	\$234,167	\$408,333
<b>Ongoing Cloud Subscription Costs (Annual)</b>				
Annual Cloud Subscription Costs (Total)		\$165,000	\$947,500	\$2,705,000
Annual Cloud Resource Costs (Total)		\$25,000	\$50,000	\$75,000
<b>Annual Cloud Ownership Costs</b>		\$190,000	\$997,500	\$2,780,000
<b>Comparison Cloud vs. On Premise</b>				
Annual On-Premise Cost of Ownership (Year 3)		\$2,310,500	\$5,375,500	\$13,111,000
<b>Cloud Cost of Ownership (Year 3)</b>		\$625,000	\$3,062,500	\$8,440,000



It's time to evolve your Agile PLM solution

Think forward. Act now.

Get in touch to get your upgrade quote today

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