

Rapid Results

It's Not Just About the Technology

To deliver on the promise of innovation, companies need to break down information silos across the enterprise, manage global regulatory requirements, and develop increasingly complex products with short lifecycles. Managing the multiple moving parts of product development while keeping all functions and companies aligned throughout the process is no small challenge.

Today, companies are increasingly turning to Product Lifecycle Management (PLM) as a vital component of the solution. By deploying PLM, companies are finding that they can anticipate change, improve product traceability and compliance efforts, and create new efficiencies in their product development processes. They are also finding that they need the right partner to help guide key people, processes, and changes throughout the implementation.

If not done properly, PLM implementation can become a long, winding road. We recognize that for any PLM implementation to be successful, it needs to have executive buy-in, stakeholder alignment, integrated change management, and users who are readily willing to adopt the solution. Kalypso has extensive PLM implementation experience – so we understand that it's not just about the technology.

Get Started With Rapid Results

Regardless of your existing processes, technical maturity, or business objectives, Kalypso can help guide your team on the PLM journey. By applying Rapid Results – a proprietary business-driven implementation methodology - we help you to quickly realize the benefits of PLM. We have not only worked with the leading providers of PLM software – we have hands-on experience implementing all of the major PLM platforms.

Unlike other professional services firms, we work with you across all the dimensions of PLM – the strategy, process, people, and technology - to ensure that all of these elements reflect your organization's needs. This includes establishing a unified PLM strategy, redesigning business processes, gaining stakeholder consensus, managing organizational change, configuring PLM systems, defining the technical infrastructure, and training users to start reaping the benefits. Our approach includes working with your organization to:

1. Gain an understanding of PLM's strategic potential
2. Foster an integrated approach to PLM implementation
3. Establish executive buy-in and organizational alignment
4. Create a clear, multi-faceted business case that drives results
5. Provide specific solutions on how to change existing processes
6. Build a tailored PLM solution that aligns with your unique needs
7. Develop an implementation roadmap that fits with your culture



Rapid Results Builds Strategy, Process, People and Technology Considerations Into Each Stage of the PLM Implementation Process.

Apply a Business-Driven Method

For any successful implementation, the journey begins with the team and understanding what isn't working. It starts by assessing your challenges and objectives, and charting the best path. During the **Assess** phase, we evaluate your organization, business processes, product development strategy, and use of enabling technology. We will help you to define the objectives for the implementation, business value to be realized, solution requirements, and a short list of solution providers.



Rapid Results Helps Customers to Accelerate the Benefits of PLM.

After completing the assessment, we are ready to focus on the Plan. In the planning phase, we help you to establish the scope of the implementation, select the best solution provider, determine costs, identify and onboard the project team, and define metrics to measure progress. We also begin to develop initial solution concepts and high-level business requirements.

With a clear set of business objectives and well-defined PLM plan, the project is ready to move to the Design phase. In this stage, the team is finalizing design processes and concepts, and working on the detailed technical requirements of the system. We are also addressing configuration issues, security parameters, and data mapping with other applications. Working beside you, we will start to test and validate the plan, identify and mitigate any potential risks, and create an implementation roadmap.

During the **Build** phase, the solution is gaining user acceptance. We will continue to refine and validate the plan, conduct additional training, and build on the implementation roadmap. In this stage, you will finalize the PLM software configuration, build and test application integration, create a "go-live" test plan, and finalize a business case tracking system.

In the **Deliver** phase, the team is fine-tuning the solution, implementing enhancements, and optimizing system performance before "going live" with the system. As part of the delivery, we are continuously reviewing progress, reporting on metrics, expanding usage, and communicating value to the organization.

Reap The Rewards

Kalypso's Rapid Results methodology helps you to accelerate decision-making and business results. It's not just about the technology, it's about the team guiding the implementation path, changes along the way, and the user experience. We can help you make sure that you start off on the right foot, and chart the most efficient path to your goals.

About Kalypso

Kalypso is a consulting firm serving the world's most innovative companies. The firm helps clients to deliver on the promise of innovation. Service offerings encompass all aspects of innovation including product strategy, development, introduction, commercialization, lifecycle management, and PLM systems selection and implementation. In addition to the firm's deep industry, technology, operational, and training expertise, Kalypso provides a flexible, collaborative approach to deliver unparalleled client satisfaction.